

# Highlights 2023

**25%**  
Turnover increase from 2.9 billion euros to **3.6 billion euros**

## On land, at sea, and in the air

**Turnover by Channels**

- Airports 74%
- Border Shops 8%
- Special Channels 8%\*
- Cruises & Ferries 7%
- Airlines 3%

### Top Five Airport Locations



Istanbul



Oslo



Tel Aviv



Frankfurt



Sydney

## A strong global approach

### Turnover by Regions

- Europe 59%
- Middle East Africa 31%
- Asia Pacific 8%
- Americas 2%



### Two Strong Pillars

**Operating as a retailer and wholesaler** with global end-to-end supply chain expertise



Acquisition of **29 new wholesale clients**, especially in Africa, Western Europe, and the inflight channel

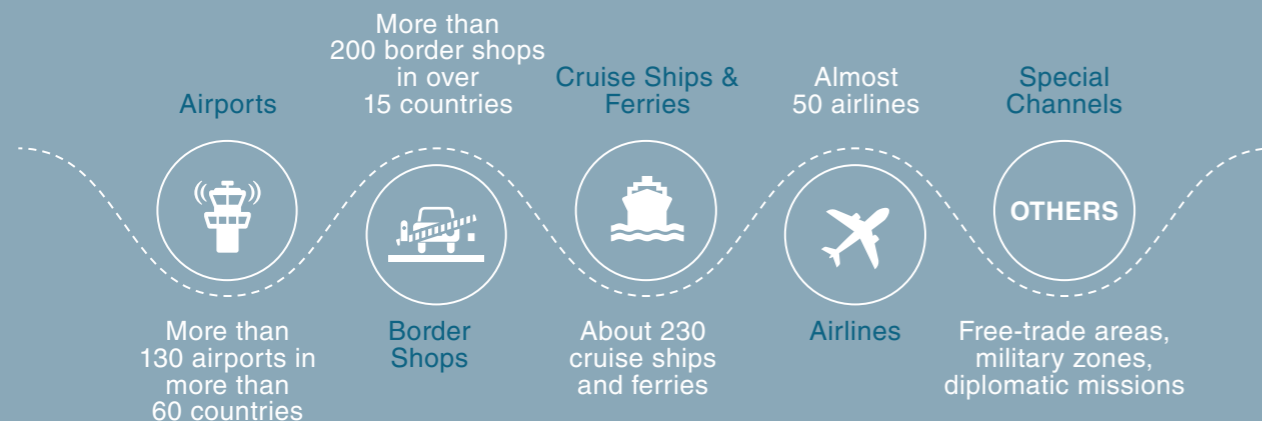


**Tender win at Jeddah Airport** of 6,000 sqm retail space

**Extended partnership** with Ryanair in the inflight business with **100 points of delivery**

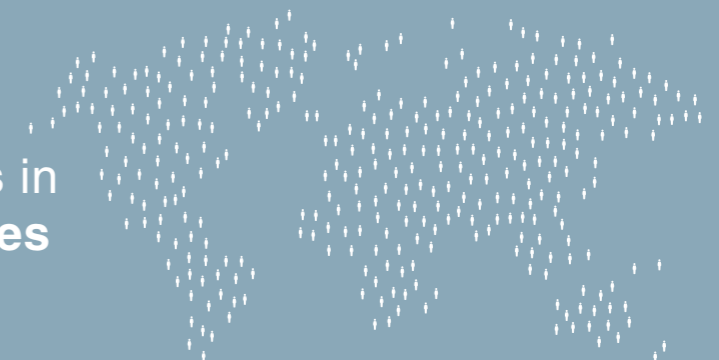


**Expansion** of the cruise business in the Arabian market with **AROYA Cruises**



### Impressive Employees

**9,111 employees** in over **100 countries** worldwide



\*incl. the NOBILIS GROUP